FIGURING YOUR PER DIEM RATE

Model Income/Expenses for Practice

Gross Income	33,800.00
1.Total all direct and indirect annual business costs	
Advertising/Promo	
Car Expenses	
Payment	
Insurance	
Repairs/Maintenance	
Total	
Contract Labor	
Health Insurance	
Outside Professional Services	
Office/Studio Expenses	
Rent/Lease	
Repairs/Maintenance	
Office/Art Supplies	
(Computer-4 years)	
(Software)	
Business Tax Licenses	
Travel/Meals (Not reimbursed)	
Utilities	
Phone	
Cable/Internet	
Gas/Water/Electric	
Misc. Expenses	
Total Expenses	
2. Figure a reasonable salary for yourself	
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3. Total figures from #1 and #2	
4. Divide the Total in #3 by 230	
The number 230 is based on 52 weeks minus	6 6 weeks that you won't be working due to
vacation, holiday, and sick time (or 46 weeks	
days per week.	, , ,
5. Figure a reasonable profit margin,	
Which usually ranges from 10-15% of #4	
6. Total #4 and #5 for PFR DIFM RATE	